CEED assists Department of Defense program managers to rapidly identify, acquire, demonstrate and transition innovative technologies to the Warfighter through the use of Other Transaction Agreements (OTAs). These instruments are not standard procurement contracts, grants or cooperative agreements, and therefore are not subject to most provisions of the Federal Acquisition Regulation (FAR). CEED comprises more than 200 leading technology companies, nonprofits and academic institutions. This growing consortium provides broad reach, robust competition and a comprehensive range of technology solutions available to the Government.

CEED’s OTAs feature flexible, on-demand solicitation processes that can be tailored to match unique project requirements and acquisition strategies. Members are able to collaborate with the Government to identify opportunities, target their technology offerings, expand into new markets and grow their business.

FEATURES

- Broadens the technology base by reaching innovators not readily available to the DoD
- Converts “Government contracting” to commercial practices
- Rapid acquisition - Projects under $100M can be competitively awarded quickly
- Seamless transition from prototype directly into production
- Flexibility in treatment of Intellectual Property
- Platform for public/private collaboration
- Project awards cannot be protested
CMG serves as both the consortium manager and administrator of CEED’s OTAs, providing an independent, transparent single interface between members and the Government. At any time throughout the year, Government program managers identify their funded needs and request technology solutions from CEED’s membership. CMG facilitates the solicitation process and works with each interested member to ensure that government expectations are met and statutory compliance is maintained. The Government evaluates the responses and selects the solution(s) that best meets its needs. The selected member(s) collaborates with the Government to develop a Statement of Work and negotiates the price. CMG then awards a sub-agreement to the member(s) for performance of the project.

BECOMING A CEED MEMBER

Open to large and small businesses, nonprofits and academic institutions. New members can join at any time by completing a simple online application at cmgcorp.org/ceed/membership, and pay annual dues of $500 (waived for academic institutions). New members are eligible immediately to respond to opportunities.